

INNOMOTICS

A Siemens Business

Cementing Sustainability

A journey towards Net Zero Energy & Emissions,
with cloud enabled MV drives.

20th Green Cementech-2024




Nishant Sinha

24-05-24




INNOMOTICS

A Siemens Business

1

Medium Voltage Drive at a glance (In Indian Cement industry)



~ 900* + Installations .


- Kiln main drive
- Roller Press-HPGR
- VRM
- Coal Mill
- Raw Mill Fan
- Preheater Fan
- Bag house Fan
- Cooler ESP fan
- Cement Mill Fan
- Coal Mill Fan
- Conveyors

Attributes

- Energy Saving
- Robust operations
- Compact /Less footprint
- Easy installation and commissioning
- Proven track record
- Quick service Flexibility
- Reduced maintenance

* Estimate based on a tentative data of internal win and loss.

2 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024



2

INNOMOTICS

A Siemens Business

Current challenges in Indian Cement Industry



Energy Consumption

Cement production is an energy-intensive process, requiring significant power to run kilns, mills, fans and other equipment.



Carbon Footprint Reduction

Lowering emissions , net zero energy & emission



Process Variability

Cement manufacturing involves complex processes that are susceptible to fluctuations in raw materials, environmental conditions, and equipment performance.



Product Quality

Maintaining consistent product quality is crucial, as variations can impact the strength, durability, and performance of the final cement product.

3 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024

INNOMOTICS
A Siemens Business

3

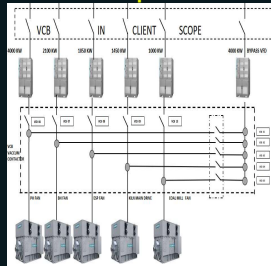
Our endeavors

DC to MV AC solution for Kiln Motor and VFD



- Better process control
- Optimized Kiln operation.
- Energy savings and high efficiency
- Reduced CO2 footprint.
- Less Mechanical stress.
- Less Maintenance
- Reduced downtime.

Bypass MVD solution for various fans Operations



- High uptime of system
- Spare optimization.
- Reduction in planned downtime.
- Continuous energy saving

Cloud enabled medium voltage drives



- Digital transformation
- Further optimizing operations
- New avenues of energy savings and sustainability.
- From preventive to predictive.
- Support Data driven decisions.

4 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024

INNOMOTICS
A Siemens Business

4

INNOMOTICS

A Siemens Business

Integrating Medium voltage drives with Cloud Analytics

- 01 Connection module**
 Connects networked drive with the secured cloud-based analytics
- 02 Data collection**
 Gather medium voltage drive data from across the cement production facilities.
- 03 Cloud-based Analytics**
 Leverage cloud computing power to analyze the collected data and uncover valuable insights.
- 04 Actionable Insights**
 Translate the analytics into concrete recommendations for process optimization and energy efficiency improvements.

5 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024

INNOMOTICS
A Siemens Business

5

Embracing Industry 4.0: Digitalization and Automation

Leveraging Cloud enabled Medium Voltage Drive Data

Process Insights

Medium voltage drive data can provide valuable insights into equipment performance, energy consumption, and process parameters, enabling data-driven decision making.

Predictive Maintenance

By analyzing drive data, cement manufacturers can predict potential equipment failures and plan proactive maintenance, reducing unplanned downtime.

Energy Optimization

Identifying energy-intensive processes and optimizing drive settings can lead to significant energy savings and improved sustainability.

6 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024

INNOMOTICS
A Siemens Business

6

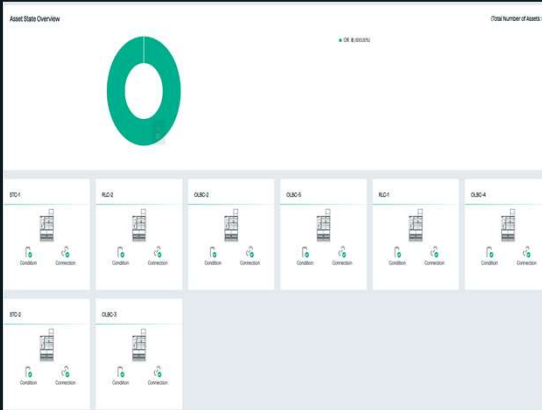
INNOMOTICS

A Siemens Business

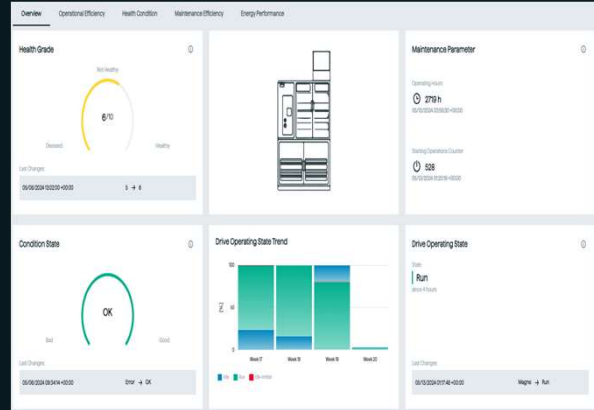
A used case of benefit.

Conveyor for material handling

Total 8x MV drives in conveyor system



Overview of individual MV Drive



7 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024



7

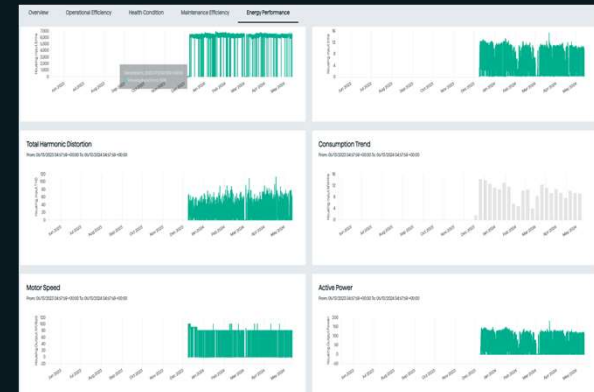
A used case of benefit.

Conveyor for material handling

Operational Transparency



Energy performance of MV Drive



8 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024



8

A used case of benefit.

Conveyor for material handling

Data analytics by expert

asset	RUN - Full load	RUN - No load	Non-RUN states	Total monitored time	asset	RUN - Full load	RUN - No load	Non-RUN states	Total monitored time
CHNZDUJQVNTRVQJmzAwMzY	24 days 13:39:59.064000+ 589.666406666666 Hrs	0 days 07:35:39.677000+ 7.26100472222222 Hrs	6 days 03:03:31.396000+ 147.064276666666 Hrs	30 days 23:59:30.077000+ 743.596880555556 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	24 days 23:29:24.438000+ 559.430121666667 Hrs	0 days 07:23:40.610000+ 7.33464936666667 Hrs	3 days 06:22:25.100000+ 78.373644444444 Hrs	28 days 13:35:30.169000+ 685.238330277778 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	21 days 12:20:01.206000+ 516.333668333333 Hrs	1 days 08:18:36.303000+ 32.137603833333 Hrs	8 days 03:31:13.229000+ 195.503045555556 Hrs	30 days 23:59:29.795000+ 743.596909722222 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	20 days 08:22:56.183000+ 488.382773555556 Hrs	1 days 21:37:13.117000+ 45.503868333333 Hrs	6 days 07:04:56.114000+ 93.081793111111 Hrs	28 days 13:26:30.414000+ 684.501515 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	21 days 10:56:00.407000+ 54.3334545888889 Hrs	1 days 12:23:39.229000+ 36.394594444444 Hrs	8 days 00:30:32.165000+ 12.654901111111 Hrs	30 days 23:59:31.873000+ 743.596929444444 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	20 days 09:41:54.226000+ 459.638309111111 Hrs	1 days 22:59:33.877000+ 46.592743811111 Hrs	6 days 04:49:31.919000+ 148.825330555556 Hrs	28 days 13:30:02.022000+ 685.1568727778 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	20 days 14:42:29.500000+ 494.708072222222 Hrs	0 days 04:54:56.255000+ 4.93223035555556 Hrs	10 days 04:21:04.577000+ 244.351271388889 Hrs	30 days 23:59:29.982000+ 743.596966666666 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	19 days 14:53:46.207000+ 430.858308333333 Hrs	0 days 04:30:26.888000+ 4.527208888889 Hrs	8 days 18:17:46.778000+ 202.2686877778 Hrs	28 days 13:41:59.973000+ 685.06999215 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	19 days 18:14:34.310000+ 474.242638888889 Hrs	1 days 04:39:42.189000+ 28.667156111111 Hrs	10 days 01:05:13.628000+ 24.108718888889 Hrs	30 days 23:59:30.107000+ 743.596936388889 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	18 days 09:04:14.222000+ 441.07821 Hrs	1 days 02:34:44.622000+ 30.579058888889 Hrs	8 days 22:10:14.140000+ 214.216844444444 Hrs	28 days 13:40:08.0000+ 685.856663333333 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	4 days 08:01:05.938000+ 101.018103888889 Hrs	0 days 06:14:06.997000+ 6.48681027777778 Hrs	26 days 12:24:46.737000+ 634.42962515 Hrs	30 days 23:59:59.873000+ 743.596999666666 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	1 days 15:32:02.204000+ 39.033705555556 Hrs	0 days 02:27:00.808000+ 2.452768888889 Hrs	26 days 19:59:56.969000+ 643.091958055556 Hrs	28 days 13:58:59.870000+ 685.951297499999 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	0 days 18:02:31.988000+ 18.7060722222222 Hrs	0 days 10:14:56.322000+ 0.91956444444444 Hrs	30 days 04:52:11.988000+ 724.369788888889 Hrs	30 days 23:59:28.402000+ 743.596955555556 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	0 days 01:42:02.338000+ 1.70064444444444 Hrs	0 days 00:22:37.273000+ 0.37702027777778 Hrs	28 days 12:02:10.087000+ 684.039063333333 Hrs	28 days 14:07:00.698000+ 686.168805555556 Hrs
CHNZDUJQVNTRVQJmzAwMzQ	23 days 21:39:09.579000+ 573.652658111111 Hrs	0 days 10:09:56.500000+ 10.16569444444444 Hrs	6 days 18:10:23.630000+ 160.173230555556 Hrs	30 days 23:59:29.700000+ 743.596938111111 Hrs	CHNZDUJQVNTRVQJmzAwMzQ	24 days 09:59:44.672000+ 186.396742222222 Hrs	0 days 12:21:20.594000+ 13.361206666667 Hrs	3 days 14:56:24.881000+ 16.942813888889 Hrs	28 days 14:17:29.847000+ 685.239104188889 Hrs



A used case of benefit.

Conveyor for material handling

Summary of Data driven insights (Based on 2 months data)

- Total No Load* running hours of 8x MVD /Motor = **280 hrs.**
- Each Motor Power = **320 kW.**
- No load factor = **30 %.**
- No Load Power/motor = **96 kW**
- Total No load** running power of motor = **96 x 8 = 768 kW**

- Total energy consumed at no load state of 8x Motors and MV drive = **280 x 96 = 26880 kWh**
- Total amount INR (@INR 7.0 /unit) = **26880 x 7 = INR 188,160**
- Per Annum savings = **INR 1,128,960**

Note:- * No Load = Conveyor running under no material transportation.

INNOMOTICS

A Siemens Business

Conclusion & Key Takeaways

Medium voltage drives are a game-changer for cement operations, enabling greater energy efficiency, emissions reduction, and the integration of Industry 4.0 technologies. By leveraging cloud-enabled medium voltage drives, cement plants can unlock a sustainable future and move towards net zero energy and emissions.



INNOMOTICS
A Siemens Business

11 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024

11

Coming up next

*** Artificial Intelligence and Cement Plant Operations (AI Kiln / AI Mill)
Day-2 0955Hrs**



*** Experience The Virtual Reality (VR) at our Booth No. 27-28**



INNOMOTICS
A Siemens Business

12 Nishant Sinha | IN APAC&ME RC-IN BD D | 2024

12

Thank you



Nishant Sinha
MV Drives Business Development
Innomotics India Private Limited

HV Motor Retrofits

Modern approach towards replacement of Existing Motor

Why Retrofits?

To increase plant operating efficiency & higher reliability with low operating cost thus helping sustainable green environment



Upgradation

- DC and slipping motors to modern age AC Squirrel cage Induction motors
- Energy Savings along with reduction in carbon footprint with HIGH Efficiency design
- Lowering operational cost and plant higher uptime



Failures

- Reduce failures thereby increasing operational reliability and higher uptime
- Reduction in recurring faults which is critical for process industries



Spares

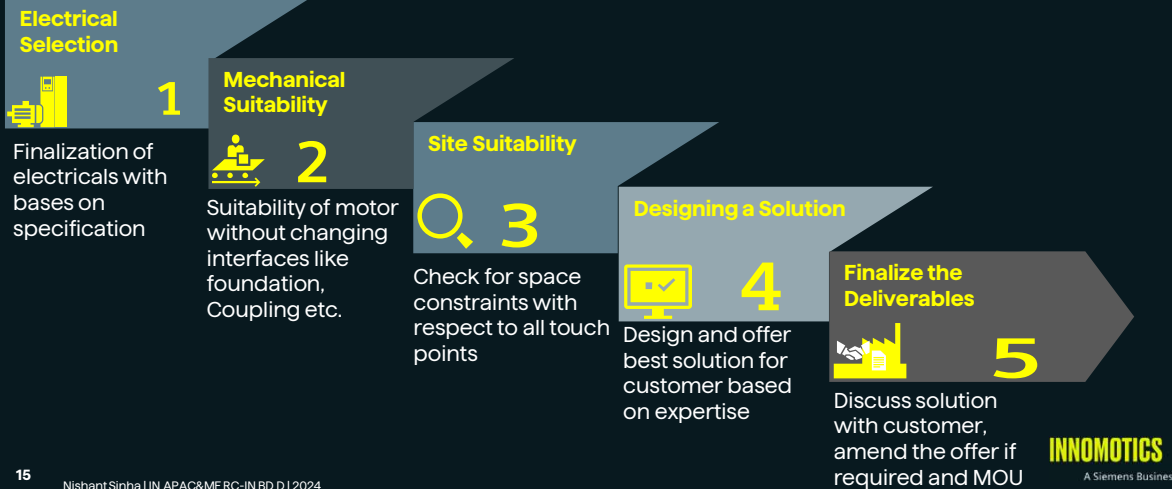
- Standby System for existing install base
- Interchangeability across plant and locations for similar application



HV Motor Retrofits

Modern approach towards replacement of Existing Motor

How we do it ? / Step by Step Approach towards Retrofits



15

Retrofitting of DC Motor by SIMOTICS H-Compact AC motor for Kiln Main Drive at North India

Customer Challenge

Solution

Impact Created

Customer Challenges / Demands :

- Higher maintenance and operating costs
- Frequent failures in armature/ commutator
- Challenge in spares availability
- Matching the existing motor critical mounting & shaft dimensions



How we did it !

- Compact and smaller footprint
- High Efficiency (97.6%) with TEFC IC 416 design
- No change in existing concrete foundation
- All critical dimensions are matched with special baseplate
- Provided full coupling between Motor → Gearbox
- Witnessing of type test with kiln overload duty cycle

Value add to Customer

- Less maintenance & operating cost
- Annual energy saving of ~ **534,000 units**,
- Annual operating cost reduction **INR ~2,200,000/-**
- Annual CO2 emission reduction ~ **422 tons** providing sustainable environment
- Less inventory, keeping common spare motor across 3 units in northern region
- Motor capable for future Kiln output capacity → **40%**

Old Motor	Installed Motor
Rating : 1000kW/1000RPM/630V	Rating : 1000kW/6P/690V/60°C
Application : Kiln Main Drive	Application : Kiln Main Drive
Frame : DCFS630, IC86W	Frame : 500, TEFC IC416

Speed (RPM)	Motor Torque (Nm)	Load Torque (Nm)	Motor (kW)	Load (kW)
0	25000	18000	0	0
1000	20000	18000	1000	1000
1500	18000	18000	1000	1000
2000	18000	18000	1000	1000

16 Nishant Sinha | IN APAC&MERC-IN BD D | 2024

16

INNOMOTICS

A Siemens Business

Retrofitting of DC Motor by SIMOTICS H-Compact AC motor for Kiln Main Drive at South India



Customer Challenge

Customer Challenges / Demands:

- Present DC system completed 30+ years of operation
- Challenge in spares availability
- Higher maintenance and operating costs
- Matching the existing motor critical mounting & shaft dia.



Solution

How we did it !

- Compact and smaller footprint
- High Efficiency (97.6%) with TEFC IC 416 design
- No change in existing concrete foundation
- All critical fixing and shaft dimensions are matched
- Witnessing of type test with kiln overload duty cycle @AMTC



Impact Created

Value add to Customer

- Less maintenance & operating cost
- Annual energy saving of ~ **144,800 units**,
- Annual operating cost reduction **INR ~615,000/-**
- Annual CO2 emission reduction ~ **114 tons** providing sustainable environment
- Motor capable for future kiln output capacity → **35%**

Old Motor

Rating: 475kW/840V/1000rpm
Application : Kiln Main Drive
Frame : DC FS630, IC86W

Installed Motor

Rating : 600kW/690V/6P/60°C
Application : Kiln Main Drive
Frame : 450, TEFC IC416



INNOMOTICS
A Siemens Business

17

Nishant Sinha | IN APAC&MERC-IN BD D | 2024

17

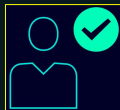
So Far MV Motors Retrofits by Siemens India



***130+ Installations**
In all sectors
across India



3 Overseas
Installations



35+ Happy
Customers



20+ Installations
in Cement plants

INNOMOTICS
A Siemens Business

18

Nishant Sinha | IN APAC&MERC-IN BD D | 2024

18